



Information Management Network

GLOBAL ORGANIZERS OF INSTITUTIONAL
FINANCE & INVESTMENT CONFERENCES




THE CONDO CONVERSIONS CONFERENCE

**MARCH 30, 2006
PIER 60 • NEW YORK CITY**



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 SourceChina is a full-service sourcing company dedicated to the building material industry. With years of experience, we are committed to deliver quality products in a timely manner with the "best-in-market" pricing for your projects. SourceChina has created a proficient network with our partners in both the U.S. and China. Our group has offices or warehouse facilities in Florida, New York, Georgia as well as in Shanghai and Beijing, China.

Information Management Network Presents
THE CONDO CONVERSIONS CONFERENCE
Pier 60 New York City
Thursday March 30, 2006

7:15 Continental Breakfast...Registration for Pre-Conference Workshop Attendees



Courtesy Of:

7:40 FIRST-TIME CONVERTER'S PRE-CONFERENCE WORKSHOP: WHAT ARE THE KEY THINGS TO CONSIDER?

Session Chair:

Jerry Kaufman, Founder & Chairman, GLOBAL MARKETING GROUP

Panelists:

George Vallone, President, HOBOKEN BROWNSTONE COMPANY
Gary H. London, President, THE LONDON GROUP REALTY ADVISORS
Mark Stern, Managing Member, WATERTON ASSOCIATES LLC
Daniel Lisser, Managing Director, JOHNSON CAPITAL

8:25 Pre-Conference Workshop Concludes

8:00 Main Conference Registration... Continental Breakfast

8:30 Chairman's Opening Remarks
Stephen Zadrick, CEO, CENTERPOINT

8:40 THE MACROECONOMIC DISCUSSION: WILL THE CONDO CRAZE CONTINUE?

Session Chair:

Steve Goldman, Partner, BROWN RAYSMAN

Panelists:

Benjamin L. Friedman, President, ABACUS CAPITAL GROUP LLC
Eric Bergwall, Partner, CONCERT REALTY PARTNERS
Benjamin Young, Managing Director, DB REAL ESTATE
Tim Jones, Managing Director, ROBERT MARTIN COMPANY LLC
Michael Cohen, Senior Real Estate Economist, PROPERTY & PORTFOLIO RESEARCH

9:25 WHERE IS THE BUBBLE ABOUT TO BURST?: WHERE ARE THERE STILL OPPORTUNITIES? A MARKET BY-MARKET ANALYSIS

Session Chair:

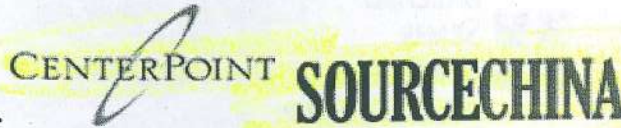
Gary H. London, President, THE LONDON GROUP REALTY ADVISORS

Panelists:

Thomas R. Arnold, Managing Director, BLACKACRE CAPITAL MANAGEMENT
Don Burnham, Founder & CEO, INTERNATIONAL ASSOCIATION OF INVESTORS
Robert Sheridan, Managing Member, ROBERT SHERIDAN & PARTNERS, LLC
Claudio Stivelman, President, SHEFAOR DEVELOPMENT, LLC
Mandy Shavinsky, Attorney, SNELL & WILMER

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10:10 Refreshments Courtesy Of:

10:40 THE PRESIDENTS' PANEL: WHERE ARE YOU INVESTING YOUR MONEY TODAY?

Session Chair:

Robert Given, Senior Vice President, CB RICHARD ELLIS

Panelists:

David L. Murphy, Managing Partner, HAMILTON DEVELOPMENT PARTNERS

Henry Justin, Principal, H. JUSTIN REALTY SERVICES

Ron Bernstein, Managing Director, MARATHON REAL ESTATE

Robert Stoehr, Chairman, RHS COMPANIES INC.

11:25 ACQUISITIONS: WHAT ARE THE KEY ATTRIBUTES YOU ARE LOOKING FOR IN A CONDO CONVERSION PROPERTY?

Session Chair:

Robert J. Ivanhoe, Shareholder, GREENBERG TRAUIG

Panel Participants:

Philip Korb, Partner, BALLARD SPAHR ANDREWS & INGERSOLL, LLP

Douglas Edgelow, President, EQUUS DEVELOPMENT CORPORATION

R. Donahue Peebles, President & CEO, THE PEEBLES CORPORATION

Geoff Disston, Partner, PROSPECT GROUP

Arne Arneson, Managing Director-Acquisitions, STARWOOD CAPITAL

12:10 Luncheon

CONCURRENT TRACKS - CHOOSE "A" OR "B"

-A- 1:20 THE MANHATTAN MARKET: A SNAPSHOT

Session Chair:

Jay Neveloff, Partner, KRAMER LEVIN

Panel Participants:

Joel Breitzkopf, Partner, ALCHEMY PROPERTIES

Richard Kalikow, President, MANCHESTER REAL ESTATE AND CONSTRUCTION LLC

Ofer Yardeni, Managing Partner, STONEHENGE PARTNERS INC

Donald Trump, Jr., Executive Vice President-Development & Acquisitions, THE TRUMP ORGANIZATION

Dan Deutsch, Executive Vice President, YL REAL ESTATE DEVELOPERS

-B- 1:20 INSURANCE AND RISK MANAGEMENT TECHNIQUES THAT WILL REDUCE EXPOSURE AND INCREASE PROJECT PROFITABILITY

Session Chair:

Richard Glucksman, Partner, CHAPMAN, GLUCKSMAN & DEAN

Panel Participants:

Todd Germano, Senior Vice President-Construction Specialty Excess Division, AIG

Doug Garfinkel, Senior Vice President, AMWINS

Steven W. Sachs, Senior Vice President & National Director, HILB ROGAL & HOBBS

Ron Withall, Vice President of Operations, MC CONSULTANTS

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A- 2:20 DEBT FINANCING TRENDS

Session Chair:

Thomas R. Arnold, Managing Director, BLACKACRE CAPITAL MANAGEMENT

Panel Participants:

Jeffrey Gould, President & CEO, BRT REALTY TRUST

Stephen Zadrick, CEO, CENTERPOINT

Joel Shapiro, Managing Member, JPS CAPITAL PARTNERS

Matthew Stroyman, Managing Director, RUBEN CAPITAL MANAGEMENT

-B- 2:20 THE CONDO HOTEL MARKET: EXPLOSION OR IMPLOSION?

Session Chair:

Nina Eldred, Partner, SQUIRE SANDERS & DEMPSEY

Panel Participants:

Jody Kriss, Managing Director, BAYROCK

Mark Ellert, President, INTERLINK ASSET GROUP

David Schwartz, Managing Principal, THE MANAGEMENT CONSORTIUM, INC.

Michael Overington, President, IAN SCHRAGER COMPANY

A- 3:05 CONVERSION OF OCCUPIED BUILDINGS: WHAT NEEDS TO BE DONE?

Session Chair:

Jonas P. Lee, Managing Director, REDBRICK PARTNERS LP

Panel Participants:

Philip Korb, Partner, BALLARD SPAHR ANDREWS & INGERSOLL, LLP

Joe Nahas, Vice President, BPG PROPERTIES

Darren Hornig, President, THE QUEST GROUP

Matthew Krac, Principal, SUNVEST USA

-B- 3:05 JOINT VENTURES & EQUITY FINANCING

Session Chair:

George Vallone, President, HOBOKEN BROWNSTONE COMPANY

Panel Participants:

John I. Bralower, Managing Director, THE CARLTON GROUP

Thomas R. Eshelman, Partner, BALLARD SPAHR ANDREWS & INGERSOLL, LLP

Joan Hayden, Vice President & Corporate Counsel, PRUDENTIAL REAL ESTATE INVESTORS

Connie Emmitt-Stern, Vice President, RESMARK EQUITY PARTNERS

George Yerrall, Managing Director, RIVEROAK INVESTMENT CORP., LLC

A- 3:50 THE CACHET PANEL: WHAT MAKES A HIGH-END CONDO WORK?

Session Chair:

Dennis Herman, Managing Member, BEEKMAN INTERNATIONAL COMPANY

Panel Participants:

Bryan Green, President & CEO, ADVANTAGE FITNESS PRODUCTS

Joseph P. Beninati, Managing Partner & Co Founder, ANTARES

Steve Kliegerman, Director, HALSTEAD PROPERTIES

Norman Radow, President, RADCO

Sophie Kaye, Vice President, SOURCE CHINA LLC

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B- 3:50 CONDO CONVERSION OPERATIONAL CONSIDERATIONS

Session Chair:

Michel Evanusa, Partner, STROOCK & STROOCK & LAVAN LLP

Panel Participants:

Robert Moreyra, Vice Chairman, ATLANTIC AMERICAN REALTY GROUP

Robert Stoehr, Chairman, RHS COMPANIES INC.

Michael Rodgers, Partner, SEYFARTH SHAW LLP

Steven Goldschmidt, Managing Director, WARBURG REALTY PARTNERSHIP



4:35 Refreshments Courtesy Of:

-A- 4:50 EXPLORING ALTERNATIVE MARKETING CHANNELS

Session Chair:

Don Burnham, Founder & CEO, INTERNATIONAL ASSOCIATION OF INVESTORS

Panel Participants:

Jerry Kaufman, Founder & Chairman, GLOBAL MARKETING GROUP

Roman Bodnarchuk, Chairman & CEO, N5R

Glenn Caddy, Director, MADISON INTERNATIONAL VENTURE PARTNERS LLC

James F. Haft, Co-Founder, U.S. CONDO EXCHANGE, LLC

-B- 4:50 EVALUATING THE OFFICE/RETAIL CONDO MARKET

Panel Participants:

Chad Carpenter, CEO, EQUASTONE

Lorne R. Polger, Partner, PROCOPIO, CORY, HARGREAVES & SAVITCH LLP

Dennis H. Greenstein, Partner, SEYFARTH SHAW LLP

5:35 ASSESSING THE DEMOGRAPHICS OF THE CONDO BUYER

Panel Participants:

Peter Collins, Partner, ATLANTIC AMERICAN REALTY GROUP

Gary H. London, President, THE LONDON GROUP REALTY ADVISORS

R. Donahue Peebles, President & CEO, THE PEEBLES CORPORATION

6:20 Networking Cocktail Reception

7:15 IMN's Condo Conversion Conference Concludes