

**Jim Widner**  
southwest regional  
general manager  
KB Home



Widner assumed the role of southwest regional general manager for KB Home in August 2005. In his new position, he is responsible for regional execution teams for the company's Phoenix, Las Vegas and Tucson divisions. Previously, Widner served as the company's Las Vegas division president. He first joined Lewis Homes in 1986 as a project superintendent. When Lewis Homes was acquired by KB Home in January 1999, Widner was named vice president of operations before his promotion to senior vice president and then executive vice president. He was named division president in 2003.

**David F. Wilson**  
immediate past president  
National Association of  
Home Builders



Wilson, a custom homebuilder from Ketchum, Idaho, is the immediate past president of the 220,000-member National Association of Home Builders. His company, Wilson Construction LLC, specializes in building primary and vacation homes in the 3,000- to 22,000-square-foot range, as well as major remodeling and light commercial construction projects. Wilson has a reputation as a "hands-on" builder who personally oversees all aspects of a project.

**John E. Wilson**  
director of new project  
underwriting  
MKA Capital Group



Wilson is director of new project underwriting for MKA Capital Group. MKA provides equity to undercapitalized residential developers throughout California, Nevada, Hawaii and Arizona. Wilson has participated in more than \$350 million in equity financing since joining MKA in 2002. Prior to that, he worked in residential and commercial real estate development in Cabo San Lucas, Mexico. "We have expanded significantly in the last 12 months, both geographically and in terms of capital deployed."

**Eric A. Wittenberg**  
president and CEO  
McStain Neighborhoods



McStain Neighborhoods is a Colorado-based employee-owned developer and homebuilder. Wittenberg joined McStain in 2001, bringing with him more than 20 years of residential development experience. At McStain, he is responsible for directing all company operations. He previously served in high-level executive positions at such notable firms as KB Home, The Fieldstone Company and Presley Homes. McStain is consistently cited as a pioneer and one of the national leaders in environmentally responsible building and development practices. McStain is actively building and selling a dozen different neighborhood products and has more than 1,500 home sites under development throughout the Denver Front Range.

**Gary Wyant**  
co-founder  
Calvis Wyant Luxury  
Homes



Wyant studied at Arizona State University, then served as an apprentice under noted Arizona architect Dean Glasco. His desire to work closely with individual clients to design custom homes specifically suited to their lifestyle brought him into a partnership with Tony Calvis. Wyant has the unique ability to give form to a client's vision while keeping plans practical and the construction straightforward.

**John R. Young**  
president  
Young Homes



With nearly 30 years of experience in real estate and homebuilding, Young is a founding partner of Young Homes, a highly successful Southern California homebuilding company. For nearly 15 years, he has been responsible for the development of nearly 3,000 homes in communities throughout the San Gabriel Valley and the Inland Empire. Young is currently serving as second vice president of the BIA/SC and will become president in 2007. "2005 was the year of the unanticipated price appreciation in home values."

**Stephen Zadrick**  
CEO  
CenterPoint LLC



Zadrick established CenterPoint LLC in 2003 with a firm vision to focus on developing unique and total financing solutions for the real estate industry. CenterPoint invests in luxury condominium projects and provides alternatives to typical financing. The company's Project-Driven Financing™ program assists developers in the areas of early stage, mezzanine, construction and late stage inventory financing. "Last year, I called 'the year of the condo high-rise craze.' This year, we saw the crest of the condo wave. Smart developers utilized this year to formulate back-up plans for the months and years to come to guarantee success, or at least to hedge their bets."

**Alex Zikakis**  
president & founder  
Capstone Advisors



Under Zikakis' direction, Capstone has provided much-needed housing throughout the Southern California region through the provision of direct equity and joint venture investment. Today, the company's residential portfolio is valued at more than \$3.5 billion. Additionally, Capstone Advisors' direct lending group provides short-term bridge financing for value-added residential real estate, with an emphasis on senior financing in the \$5 million to \$20 million range for transactions that do not meet conventional bank lending requirements. "2005 was a year of outstanding returns in our existing portfolio, balanced with strong new investment opportunities in California, Nevada and Arizona."

**HOW ARE  
YOU  
MARKETING?**

**2006 Media Kits are  
now available.**

See pages 94-95  
for details.